# Small Commercial Apples to Apples Comparison Charts

***Columbia Gas of Ohio***

The Standard Choice Offer (SCO) rate is based on the New York Mercantile Exchange month-end settlement price, plus a retail price adjustment of $0.143 per ccf. The SCO is a monthly variable rate and represents costs associated with securing natural gas for CGO customers.

CGO's current SCO rate is **$0.33330** per ccf
Effective **March 31, 2016 through April 28, 2016**

## Steps to Switching

***four simple steps to choosing a supplier***

**1. Compare offers**

Use the *Apples to Apples* charts to compare various offers based on cost, contract terms or other incentives.

**2. Contact suppliers**

Contact the suppliers that you are most interested in and ask the questions provided below. To sign up, simply call that supplier. The supplier will contact your local natural gas utility for you.

**3. Read and understand the supply contract**

Make sure you carefully read and understand all of the terms and conditions of your supply contract. The supplier should be able to answer any questions you have.

**4. Receive confirmation**

Your local natural gas utility will send you a letter confirming the supplier you have chosen. If the information is correct, you do not have to do anything. If the information is not correct, contact the utility and request that the switch be stopped. You have seven days from the postmark date of the letter to make any changes.

**Agera Energy, LLC**
(844) 692-4372

Tariff Code: SGS
Rate Type: Fixed
Term Length: 24 months
$0.3700 per Ccf
Monthly Fee: $0
Early Termination Fee: $25

Additional Information: The 'Agera Fixed Advantage 24' gives you two full years of guaranteed price protection against rising energy costs and a simple, fixed rate for energy. This option provides you with two years of worry-free energy use and no variations in your monthly price!
This is not a promotional offer.
This is not a introductory offer.

**Agera Energy, LLC**
(844) 692-4372

Tariff Code: GS
Rate Type: Fixed
Term Length: 24 months
$0.3700 per Ccf
Monthly Fee: $0
Early Termination Fee: $25

Additional Information: The 'Agera Fixed Advantage 24' gives you two full years of guaranteed price protection against rising energy costs and a simple, fixed rate for energy. This option provides you with two years of worry-free energy use and no variations in your monthly price!
This is not a promotional offer.
This is not a introductory offer.

**Agera Energy, LLC**
(844) 692-7372

Tariff Code: GS
Rate Type: Fixed
Term Length: 12 months
$0.3800 per Ccf
Monthly Fee: $0
Early Termination Fee: $25

Additional Information: The 'Agera Fixed Advantage 12' gives you one full year of guaranteed price protection against rising energy costs and a simple, fixed rate for energy. This option provides you with a year of worry-free energy use and no variations in your monthly price!
This is not a promotional offer.
This is not a introductory offer.

**Agera Energy, LLC**
(844) 692-4372

Tariff Code: SGS
Rate Type: Fixed
Term Length: 12 months
$0.3800 per Ccf
Monthly Fee: $0
Early Termination Fee: $25

Additional Information: The 'Agera Fixed Advantage 12' gives you one full year of guaranteed price protection against rising energy costs and a simple, fixed rate for energy. This option provides you with a year of worry-free energy use and no variations in your monthly price!
This is not a promotional offer.
This is not a introductory offer.

**American Power & Gas of Ohio, LLC**
(800) 205-7491

Tariff Code: SGS
Rate Type: Variable
Term Length: 1 month
$0.3500 per Ccf
Monthly Fee: $0
Early Termination Fee: $0

Additional Information: Our famous 25% rebate check is available to all of our customers. Plus: Travel Savings Deal Dollars Movie downloads Reforestation projects 1yr magazine subscription Pick yours! We have sent out over $900,000 in rebates. Are you getting one?
This is a promotional offer. Our famous 25% rebate check is available to all of our customers. Plus: Travel Savings Deal Dollars Movie downloads Reforestation projects 1yr magazine subscription Pick yours! We have sent out over $900,000 in rebates. Are you getting one?
This is a introductory offer.

**American Power & Gas of Ohio, LLC**
(800) 205-7491

Tariff Code: GS
Rate Type: Variable
Term Length: 1 month
$0.3500 per Ccf
Monthly Fee: $0
Early Termination Fee: $0

Additional Information: Our famous 25% rebate check is available to all of our customers. Plus: Travel Savings Deal Dollars Movie downloads Reforestation projects 1yr magazine subscription Pick yours! We have sent out over $900,000 in rebates. Are you getting one?
This is a promotional offer. Our famous 25% rebate check is available to all of our customers. Plus: Travel Savings Deal Dollars Movie downloads Reforestation projects 1yr magazine subscription Pick yours! We have sent out over $900,000 in rebates. Are you getting one?
This is a introductory offer.

**Continuum Retail Energy Services**
(888) 200-3788

Tariff Code: SGS
Rate Type: Fixed
Term Length: 12 months
$0.6250 per Ccf
Monthly Fee: $0
Early Termination Fee: $150

Additional Information: None Provided
This is not a promotional offer.
This is not a introductory offer.

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**Direct Energy Services LLC**
(888) 566-9988

Tariff Code: SGS
Rate Type: Fixed
Term Length: 12 months
$0.4790 per Ccf
Monthly Fee: $0
Early Termination Fee: $0

Additional Information: Eliminate market volatility and provide yourself price certainty with a fixed rate throughout the initial term of your contract. This rate excludes utility-related charges and taxes.
This is not a promotional offer.
This is not a introductory offer.

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**Direct Energy Services LLC**
(888) 566-9988

Tariff Code: SGS
Rate Type: Fixed
Term Length: 12 months
$0.4790 per Ccf
Monthly Fee: $0
Early Termination Fee: $0

Additional Information: Eliminate market volatility and provide yourself price certainty with a fixed rate throughout the initial term of your contract. This rate excludes utility-related charges and taxes.
This is not a promotional offer.
This is not a introductory offer.

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**Direct Energy Services LLC**
(888) 566-9988

Tariff Code: GS
Rate Type: Fixed
Term Length: 24 months
$0.5290 per Ccf
Monthly Fee: $0
Early Termination Fee: $1

Additional Information: Eliminate market volatility and provide yourself price certainty with a fixed rate throughout the initial term of your contract. This rate excludes utility-related charges and taxes.
This is not a promotional offer.
This is not a introductory offer.

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**Direct Energy Services LLC**
(888) 566-9988

Tariff Code: SGS
Rate Type: Fixed
Term Length: 24 months
$0.5290 per Ccf
Monthly Fee: $0
Early Termination Fee: $100

Additional Information: Eliminate market volatility and provide yourself price certainty with a fixed rate throughout the initial term of your contract. This rate excludes utility-related charges and taxes.
This is not a promotional offer.
This is not a introductory offer.

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**Direct Energy Services LLC**
(888) 566-9988

Tariff Code: GS
Rate Type: Fixed
Term Length: 24 months
$0.5290 per Ccf
Monthly Fee: $0
Early Termination Fee: $100

Additional Information: Eliminate market volatility and provide yourself price certainty with a fixed rate throughout the initial term of your contract. This rate excludes utility-related charges and taxes.
This is not a promotional offer.
This is not a introductory offer.

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**DOMINION ENERGY SOLUTIONS**
(800) 990-4090

Tariff Code: SGS
Rate Type: Fixed
Term Length: 12 months
$0.4500 per Ccf
Monthly Fee: $0
Early Termination Fee: $0

Additional Information: None Provided
This is not a promotional offer.
This is not a introductory offer.

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**DOMINION ENERGY SOLUTIONS**
(800) 990-4090

Tariff Code: SGS
Rate Type: Fixed
Term Length: 24 months
$0.4500 per Ccf
Monthly Fee: $0
Early Termination Fee: $0

Additional Information: None Provided
This is not a promotional offer.
This is not a introductory offer.

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**Energy Cooperative of Ohio**
(888) 541-4646

Tariff Code: SGS
Rate Type: Variable
Term Length: 1 month
$0.4690 per Ccf
Monthly Fee: $0
Early Termination Fee: $0

Additional Information: Variable rate.
This is a promotional offer. Variable rate. Capped at .539 through April 2016
This is not a introductory offer.

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**Energy Cooperative of Ohio**
(888) 541-4646

Tariff Code: GS
Rate Type: Variable
Term Length: 1 month
$0.4690 per Ccf
Monthly Fee: $0
Early Termination Fee: $0

Additional Information: Variable rate.
This is a promotional offer. Variable rate. Capped at .539 through April 2016.
This is not a introductory offer.

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**IGS Energy**
(800) 280-4474

Tariff Code: SGS
Rate Type: Fixed
Term Length: 12 months
$0.4660 per Ccf
Monthly Fee: $0
Early Termination Fee: $100

Additional Information: Fixed rate for 12 billing cycle(s).
This is not a promotional offer.
This is not a introductory offer.

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**MY CHOICE ENERGY**
(888) 505-9104

Tariff Code: SGS
Rate Type: Fixed
Term Length: 12 months
$0.4250 per Ccf
Monthly Fee: $0
Early Termination Fee: $25

Additional Information: Through Billing Cycle April 2017
This is not a promotional offer.
This is not a introductory offer.

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**MY CHOICE ENERGY**
(888) 505-9104

Tariff Code: SGS
Rate Type: Fixed
Term Length: 24 months
$0.4600 per Ccf
Monthly Fee: $0
Early Termination Fee: $100

Additional Information: Through Billing Cycle April 2018
This is not a promotional offer.
This is not a introductory offer.

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**Ohio Gas & Electric**
(866) 706-7360

Tariff Code: GS
Rate Type: Variable
Term Length: 1 month
$0.6499 per Ccf
Monthly Fee: $0
Early Termination Fee: $0

Additional Information: Monthly Variable Rate Program - MVR Customers Only.
This is not a promotional offer.
This is not a introductory offer.

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**Ohio Natural Gas**
(888) 466-4427

Tariff Code: SGS
Rate Type: Fixed
Term Length: 6 months
$0.4390 per Ccf
Monthly Fee: $0
Early Termination Fee: $150

Additional Information: Commercial accounts only
This is not a promotional offer.
This is not a introductory offer.

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**Ohio Natural Gas**
(888) 466-4427

Tariff Code: SGS
Rate Type: Fixed
Term Length: 12 months
$0.4790 per Ccf
Monthly Fee: $0
Early Termination Fee: $300
Additional Information: Commercial accounts only
This is not a promotional offer.
This is not a introductory offer.

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**Ohio Natural Gas**
(888) 466-4427

Tariff Code: SGS
Rate Type: Variable
Term Length: 0 month
$0.5590 per Ccf
Monthly Fee: $0
Early Termination Fee: $0
Additional Information: Commercial accounts only
This is not a promotional offer.
This is not a introductory offer.

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**Quake Energy LLC**
(800) 279-9023

Tariff Code: SGS
Rate Type: Fixed
Term Length: 1 month
$0.3490 per Ccf
Monthly Fee: $0
Early Termination Fee: $0
Additional Information: New Customers: Receive your first month's gas at 34.9 cents/Ccf. After that, receive Quake Energy's monthly variable rate.
This is not a promotional offer.
This is a introductory offer.

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**Quake Energy LLC**
(800) 279-9023

Tariff Code: SGS
Rate Type: Variable
Term Length: 1 month
$0.4535 per Ccf
Monthly Fee: $0
Early Termination Fee: $0
Additional Information: Monthly variable rate with no long-term contracts or cancellation fees
This is not a promotional offer.
This is not a introductory offer.

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**Santanna Natural Gas Corporation**
(800) 764-4427

Tariff Code: SGS
Rate Type: Fixed
Term Length: 12 months
$0.3990 per Ccf
Monthly Fee: $0
Early Termination Fee: $100
Additional Information: Santanna's Competitive Fixed Price of $0.399 per Ccf for initial term duration of 12 months and then a successive month-to-month term on Santanna's Competitive Market Price Program.
This is not a promotional offer.
This is not a introductory offer.

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**Volunteer Energy Services Inc**
(800) 977-8374

Tariff Code: SGS
Rate Type: Variable
Term Length: 1 month
$0.2962 per Ccf
Monthly Fee: $0
Early Termination Fee: $0
Additional Information: None Provided
This is not a promotional offer.
This is not a introductory offer.

## Chart Definitions

***Apples to Apples* Charts:** The PUCO's electric and natural gas offer comparison charts, the only comparisons in the state for which suppliers are required to provide accurate and up-to-date information about their latest offers.

**ccf:** Hundred cubic feet. Used to measure natural gas.

**Customer Charge:** Charge billed each month to recover a portion of the ongoing fixed costs of providing service to a consumer's home or business. See Fixed Delivery Charge.

**Fixed Delivery Charge**: Charge billed each month to recover a portion of the ongoing fixed costs of providing service to a consumer's home or business. See Customer Charge.

**Electric Distribution Utility (EDU)**: The local electric distribution utility that delivers electricity to your home or business.

**Supply Charge**: The price of electricity or natural gas offered by a supplier.

**Fixed Price:** A fixed electricity or natural gas rate that will remain the same, for a set period of time.

**Gas Cost Recovery (GCR) Charge:** The actual cost of natural gas that a local distribution company (LDC) pays to purchase natural gas for your use. That cost is then passed through to you on a dollar-for-dollar basis with no mark-up or profit to the LDC. Only the actual costs of the natural gas are recovered through this process.

**Generation Charge:** The charge for producing electricity. If you purchase electricity from a supplier, your generation charge will depend on the contract between you and your supplier.

**Kilowatt Hour (kwh)**: A 1,000-watt unit of energy for one hour. This is the standard measurement for the amount of electricity a customer uses.

**Local Distribution Company (LDC)**: The local natural gas distribution utility that delivers natural gas to your home or business.

**mcf**: Thousand cubic feet. Used to measure natural gas.

**Monthly Fee**: A fixed monthly fee that a supplier may include in the terms and conditions of their contract that is in addition to a rate based on usage.

**NYMEX:** The New York Mercantile Exchange, a public market where natural gas and other commodities are sold and traded.

**Price to Compare**: The price for an electric supplier to beat in order for you to save money. It will be shown on residential customer's electric utility bill. You can use this amount to compare with prices offered by suppliers.

**Renew. (Renewable) Content:** The percentage of the contracted generation supply that is provided by a renewable energy source.

**Renewable Energy:** Electricity or natural gas that is made from environmentally friendly fuel resources, such as wind, water, biomass, biogas, waste heat or solar. Sometimes referred to as "green" energy.

**Standard Choice Offer (SCO):** Each year, Columbia Gas of Ohio, Dominion East Ohio and Vectren Energy Delivery of Ohio conduct auctions to secure natural gas supplies for customers who do not participate in the retail choice program. The auction establishes a SCO rate for choice-eligible customers. The SCO rate is based on the NYMEX month-end settlement price for natural gas, plus a retail price adjustment determined in the auctions. The retail price adjustment reflects the winning bidders' price to deliver natural gas from the production area to the utility's service area.

**Standard Service Offer**: The electric generation service a customer will receive from their local electric utility if they do not choose an electric supplier.

**Transmission:** The transporting of high-voltage electricity from generation at a power plant to local electric utilities.

**Transmission Charge**: Charge for transporting electricity from the generation plant to the local electric utility.

**Transportation Cost:** Cost related to the actual transportation of natural gas through the natural gas transmission pipeline to the LDC.

**Variable Price:** A variable rate can change, by the hour, day, month, etc., according to the terms and conditions of the supplier's contract.