# Small Commercial Apples to Apples Comparison Charts

***Dominion East Ohio***

The Standard Choice Offer (SCO) rate is based on the New York Mercantile Exchange month-end settlement price, plus a retail price adjustment of ($0.05) per mcf. The SCO is a monthly variable rate and represents costs associated with securing natural gas for Dominion's customers.

Dominion's current SCO rate is **$2.8670** per MCF
Effective **July 14, 2016 through August 11, 2016**

**The following information on DEO's SCO rate is only applicable to eligible RESIDENTIAL customers. DEO's NONRESIDENTIAL customers are not eligible for the SCO rate.**

The SCO rate is a regulated rate charged by participating suppliers assigned to residential customers who have not selected a competitive supplier themselves. Residential customers must contact DEO to request to be put on the SCO rate. Customers who have requested to be placed on the SCO rate will receive their natural gas from one of four suppliers: Constellation Energy, Direct Energy, DTE Energy or United Energy Trading.

The supplier MVR (Monthly Variable Rate) rate offers that appears in the chart is an unregulated rate that former Energy Choice or municipal aggregation opt-in customers pay for their natural gas consumption. Customers that were previously with an Energy Choice supplier or participated in a municipal aggregation opt-in program whose contracts expire return to Dominion East Ohio's SSO rate for up to two billing periods, after which they are assigned to a retail supplier at the supplier's Monthly Variable Rate (MVR), unless they have requested to be placed on the SCO rate.

Eligible non-residential and large volume customers who don't choose an Energy Choice supplier will also be placed on a MVR commodity service. Customers on a MVR rate purchase their natural gas from a designated MVR retail supplier.

## Steps to Switching

***four simple steps to choosing a supplier***

**1. Compare offers**

Use the *Apples to Apples* charts to compare various offers based on cost, contract terms or other incentives.

**2. Contact suppliers**

Contact the suppliers that you are most interested in and ask the questions provided below. To sign up, simply

call that supplier. The supplier will contact your local natural gas utility for you.

**3. Read and understand the supply contract**

Make sure you carefully read and understand all of the terms and conditions of your supply contract. The supplier should be able to answer any questions you have.

**4. Receive confirmation**

Your local natural gas utility will send you a letter confirming the supplier you have chosen. If the information is correct, you do not have to do anything. If the information is not correct, contact the utility and request that the switch be stopped. You have seven days from the postmark date of the letter to make any changes.

**Agera Energy, LLC**
(844) 692-4372

Tariff Code: ECTS-NR
Rate Type: Fixed
Term Length: 12 months
$3.9000 per Mcf
Monthly Fee: $0
Early Termination Fee: $25

Additional Information: The 'Agera Fixed Advantage 12' gives you one full year of guaranteed price protection against rising energy costs and a simple, fixed rate for energy. This option provides you with a year of worry-free energy use and no variations in your monthly price!
This is not a promotional offer.
This is not a introductory offer.

**Agera Energy, LLC**
(844) 692-4372

Tariff Code: GSS-NR
Rate Type: Fixed
Term Length: 12 months
$3.9000 per Mcf
Monthly Fee: $0
Early Termination Fee: $25

Additional Information: The 'Agera Fixed Advantage 12' gives you one full year of guaranteed price protection against rising energy costs and a simple, fixed rate for energy. This option provides you with a year of worry-free energy use and no variations in your monthly price!
This is not a promotional offer.
This is not a introductory offer.

**Agera Energy, LLC**
(844) 692-4372

Tariff Code: ECTS-NR
Rate Type: Fixed
Term Length: 24 months
$3.9000 per Mcf
Monthly Fee: $0
Early Termination Fee: $25

Additional Information: The 'Agera Fixed Advantage 24' gives you two full years of guaranteed price protection against rising energy costs and a simple, fixed rate for energy. This option provides you with two years of worry-free energy use and no variations in your monthly price!
This is not a promotional offer.
This is not a introductory offer.

**Agera Energy, LLC**
(844) 692-4372

Tariff Code: GSS-NR
Rate Type: Fixed
Term Length: 24 months
$3.9000 per Mcf
Monthly Fee: $0
Early Termination Fee: $25

Additional Information: The 'Agera Fixed Advantage 24' gives you two full years of guaranteed price protection against rising energy costs and a simple, fixed rate for energy. This option provides you with two years of worry-free energy use and no variations in your monthlyThe 'Agera Fixed Advantage 24' gives you two full years of guaranteed price protection against rising energy costs and a simple, fixed rate for energy. This option provides you with two years of worry-free energy use and no variations in your monthly price!
This is not a promotional offer.
This is not a introductory offer.

**Censtar Energy Corp**
(877) 529-6701

Tariff Code: ECTS-NR
Rate Type: Fixed
Term Length: 12 months
$4.4400 per Mcf
Monthly Fee: $0
Early Termination Fee: $100

Additional Information: 12 Month Fixed Rate
This is not a promotional offer.
This is not a introductory offer.

**Censtar Energy Corp**
(877) 529-6701

Tariff Code: ECTS-NR
Rate Type: Fixed
Term Length: 24 months
$4.5400 per Mcf
Monthly Fee: $0
Early Termination Fee: $100

Additional Information: 24 Month Fixed Rate
This is not a promotional offer.
This is not a introductory offer.

**Censtar Energy Corp**
(877) 529-6701

Tariff Code: GSS-NR
Rate Type: Variable
Term Length: 1 month
$6.0000 per Mcf
Monthly Fee: $0
Early Termination Fee: $100

Additional Information: MVR
This is not a promotional offer.
This is not a introductory offer.

**Censtar Energy Corp**
(877) 529-6701

Tariff Code: ECTS-NR
Rate Type: Variable
Term Length: 1 month
$6.2000 per Mcf
Monthly Fee: $0
Early Termination Fee: $0
Additional Information: MVR Rate
This is not a promotional offer.
This is not a introductory offer.

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**CenterPoint Energy Service Retail**
(888) 200-3788

Tariff Code: ECTS-NR
Rate Type: Fixed
Term Length: 12 months
$3.8900 per Mcf
Monthly Fee: $0
Early Termination Fee: $150
Additional Information: Looking for certainty and stability in your natural gas price? Choose our Fixed Rate plan and enjoy peace of mind with our guaranteed rate. Your rate will remain the same for the duration of your initial contract term.
This is not a promotional offer.
This is not a introductory offer.

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**Constellation Energy Gas Choice Inc**
(800) 785-4373

Tariff Code: GSS-NR
Rate Type: Variable
Term Length: 1 month
$5.6900 per Mcf
Monthly Fee: $0
Early Termination Fee: $0
Additional Information: Monthly variable rate
This is not a promotional offer.
This is not a introductory offer.

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**Constellation Energy Gas Choice Inc**
(800) 785-4373

Tariff Code: ECTS-NR
Rate Type: Variable
Term Length: 1 month
$5.6900 per Mcf
Monthly Fee: $0
Early Termination Fee: $0
Additional Information: Monthly variable rate
This is not a promotional offer.
This is not a introductory offer.

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**Direct Energy Services LLC**
(888) 566-9988

Tariff Code: GSS-NR
Rate Type: Fixed
Term Length: 12 months
$4.1900 per Mcf
Monthly Fee: $0
Early Termination Fee: $0
Additional Information: Eliminate market volatility and provide yourself price certainty with a fixed rate throughout the initial term of your contract. This rate excludes utility-related charges and taxes.
This is not a promotional offer.
This is not a introductory offer.

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**Direct Energy Services LLC**
(888) 566-9988

Tariff Code: ECTS-NR
Rate Type: Fixed
Term Length: 12 months
$4.1900 per Mcf
Monthly Fee: $0
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Additional Information: Eliminate market volatility and provide yourself price certainty with a fixed rate throughout the initial term of your contract. This rate excludes utility-related charges and taxes.
This is not a promotional offer.
This is not a introductory offer.

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**Direct Energy Services LLC**
(888) 566-9988

Tariff Code: ECTS-NR
Rate Type: Fixed
Term Length: 24 months
$4.5900 per Mcf
Monthly Fee: $0
Early Termination Fee: $100
Additional Information: Eliminate market volatility and provide yourself price certainty with a fixed rate throughout the initial term of your contract. This rate excludes utility-related charges and taxes.
This is not a promotional offer.
This is not a introductory offer.

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**Direct Energy Services LLC**
(888) 566-9988

Tariff Code: GSS-NR
Rate Type: Fixed
Term Length: 24 months
$4.5900 per Mcf
Monthly Fee: $0
Early Termination Fee: $100
Additional Information: Eliminate market volatility and provide yourself price certainty with a fixed rate throughout the initial term of your contract. This rate excludes utility-related charges and taxes.
This is not a promotional offer.
This is not a introductory offer.

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**Direct Energy Services LLC**
(888) 566-9988
Tariff Code: GSS-NR
Rate Type: Variable
Term Length: 1 month
$3.3720 per Mcf
Monthly Fee: $0
Early Termination Fee: $0
Additional Information: Available to MVR assigned customers only, not available for individual purchase
This is not a promotional offer.
This is not a introductory offer.

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**Direct Energy Services LLC**
(888) 566-9988
Tariff Code: ECTS-NR
Rate Type: Variable
Term Length: 1 month
$3.3720 per Mcf
Monthly Fee: $0
Early Termination Fee: $0
Additional Information: Available to MVR assigned customers only, not available for individual purchase
This is not a promotional offer.
This is not a introductory offer.

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**Direct Energy Services LLC**
(888) 566-9988
Tariff Code: GSS-NR
Rate Type: Variable
Term Length: 1 month
$3.3720 per Mcf
Monthly Fee: $0
Early Termination Fee: $0
Additional Information: Available to MVR assigned customers only, not available for individual purchase
This is not a promotional offer.
This is not a introductory offer.

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**DTE Gas Supply**
(866) 807-2209
Tariff Code: ECTS-NR
Rate Type: Variable
Term Length: 1 month
$6.7500 per Mcf
Monthly Fee: $0
Early Termination Fee: $0
Additional Information: Monthly MVR Rate. Assigned only. DTE is not currently soliciting new customers.
This is not a promotional offer.
This is not a introductory offer.

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**DTE Gas Supply**
(866) 807-2209
Tariff Code: GSS-NR
Rate Type: Variable
Term Length: 1 month
$6.7500 per Mcf
Monthly Fee: $0
Early Termination Fee: $0
Additional Information: Monthly MVR Rate. Assigned Only. DTE is currently not soliciting new customers.
This is not a promotional offer.
This is not a introductory offer.

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**Energy Cooperative of Ohio**
(888) 541-4646
Tariff Code: ECTS-NR
Rate Type: Variable
Term Length: 1 month
$4.2900 per Mcf
Monthly Fee: $0
Early Termination Fee: $0
Additional Information: None Provided
This is not a promotional offer.
This is not a introductory offer.

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**Energy Cooperative of Ohio**
(888) 541-4646
Tariff Code: ECTS-NR
Rate Type: Variable
Term Length: 1 month
$4.2900 per Mcf
Monthly Fee: $0
Early Termination Fee: $0

Additional Information: Monthly MVR Rate
This is not a promotional offer.
This is not a introductory offer.

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**Energy Cooperative of Ohio**
(888) 541-4646

Tariff Code: GSS-NR
Rate Type: Variable

Term Length: 1 month

$4.2900 per Mcf

Monthly Fee: $0

Early Termination Fee: $0

Additional Information: None Provided
This is not a promotional offer.
This is not a introductory offer.

---

**Energy Cooperative of Ohio**
(888) 541-4646

Tariff Code: GSS-NR
Rate Type: Variable

Term Length: 1 month

$4.2900 per Mcf

Monthly Fee: $0

Early Termination Fee: $0

Additional Information: Monthly MVR Rate
This is not a promotional offer.
This is not a introductory offer.

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**IGS Energy**
(800) 280-4474

Tariff Code: GSS-NR
Rate Type: Fixed

Term Length: 12 months

$3.9900 per Mcf

Monthly Fee: $0

Early Termination Fee: $100

Additional Information: Fixed rate for 12 billing cycle(s).
This is not a promotional offer.
This is not a introductory offer.

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**IGS Energy**
(800) 280-4474

Tariff Code: ECTS-NR
Rate Type: Fixed

Term Length: 12 months

$3.9900 per Mcf

Monthly Fee: $0

Early Termination Fee: $100

Additional Information: Fixed rate for 12 billing cycle(s).
This is not a promotional offer.
This is not a introductory offer.

---

**IGS Energy**
(800) 280-4474

Tariff Code: ECTS-NR
Rate Type: Variable

Term Length: 0 month

$3.9900 per Mcf

Monthly Fee: $0

Early Termination Fee: $0

Additional Information: Monthly Variable Rate
This is not a promotional offer.
This is not a introductory offer.

---

**IGS Energy**
(800) 280-4474

Tariff Code: GSS-NR
Rate Type: Variable

Term Length: 0 month

$3.9900 per Mcf

Monthly Fee: $0

Early Termination Fee: $0

Additional Information: Monthly Variable Rate
This is not a promotional offer.
This is not a introductory offer.

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**Just Energy**
(866) 587-8674

Tariff Code: ECTS-NR
Rate Type: Variable

Term Length: 1 month

$3.6437 per Mcf

Monthly Fee: $0

Early Termination Fee: $0

Additional Information: Just Energy's Monthly MVR Rate
This is not a promotional offer.
This is not a introductory offer.

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**Just Energy**
(866) 587-8674

Tariff Code: GSS-NR
Rate Type: Variable
Term Length: 1 month
$3.6437 per Mcf
Monthly Fee: $0
Early Termination Fee: $0
Additional Information: Just Energy's Monthly MVR Rate
This is not a promotional offer.
This is not a introductory offer.

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**Kratos Gas & Power**
(800) 296-2203
Tariff Code: ECTS-NR
Rate Type: Fixed
Term Length: 9 months
$3.3500 per Mcf
Monthly Fee: $0
Early Termination Fee: $0
Additional Information: None Provided
This is not a promotional offer.
This is not a introductory offer.

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**Kratos Gas & Power**
(800) 296-2203
Tariff Code: GSS-NR
Rate Type: Fixed
Term Length: 9 months
$3.3500 per Mcf
Monthly Fee: $0
Early Termination Fee: $0
Additional Information: None Provided
This is not a promotional offer.
This is not a introductory offer.

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**Kratos Gas & Power**
(800) 296-2203
Tariff Code: GSS-NR
Rate Type: Variable
Term Length: 1 month
$3.9900 per Mcf
Monthly Fee: $0
Early Termination Fee: $0
Additional Information: First two months intro rate of $3.00/MCF then monthly variable rate thereafter
This is not a promotional offer.
This is a introductory offer.

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**Kratos Gas & Power**
(800) 296-2203
Tariff Code: ECTS-NR
Rate Type: Variable
Term Length: 1 month
$3.9900 per Mcf
Monthly Fee: $0
Early Termination Fee: $0
Additional Information: First two months intro rate of $3.00/MCF then monthly variable rate thereafter
This is not a promotional offer.
This is a introductory offer.

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**MY CHOICE ENERGY**
(888) 505-9104
Tariff Code: ECTS-NR
Rate Type: Fixed
Term Length: 12 months
$3.6400 per Mcf
Monthly Fee: $0
Early Termination Fee: $100
Additional Information: Through Billing Cycle August 2017
This is not a promotional offer.
This is not a introductory offer.

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**MY CHOICE ENERGY**
(888) 505-9104
Tariff Code: ECTS-NR
Rate Type: Fixed
Term Length: 24 months
$3.6400 per Mcf
Monthly Fee: $0
Early Termination Fee: $100
Additional Information: Through Billing Cycle August 2018
This is not a promotional offer.
This is not a introductory offer.

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**North American Power and Gas LLC**
(888) 313-9086
Tariff Code: ECTS-NR
Rate Type: Variable
Term Length: 0 month
$5.4900 per Mcf
Monthly Fee: $0
Early Termination Fee: $0

Additional Information: MVR Rate-Available for new customers
This is not a promotional offer.
This is not a introductory offer.

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**North American Power and Gas LLC**
(888) 313-9086

Tariff Code: GSS-NR
Rate Type: Variable
Term Length: 0 month
$5.4900 per Mcf
Monthly Fee: $0
Early Termination Fee: $0

Additional Information: MVR Rate-Available for new customers
This is not a promotional offer.
This is not a introductory offer.

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**Ohio Gas & Electric**
(866) 706-7360

Tariff Code: GSS-NR
Rate Type: Variable
Term Length: 1 month
$5.0999 per Mcf
Monthly Fee: $0
Early Termination Fee: $0

Additional Information: Monthly Variable Rate Program - MVR Customers Only.
This is not a promotional offer.
This is not a introductory offer.

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**Ohio Gas & Electric**
(866) 706-7360

Tariff Code: ECTS-NR
Rate Type: Variable
Term Length: 1 month
$5.0999 per Mcf
Monthly Fee: $0
Early Termination Fee: $0

Additional Information: Monthly Variable Rate Program - MVR Customers Only.
This is not a promotional offer.
This is not a introductory offer.

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**Ohio Natural Gas**
(888) 466-4427

Tariff Code: ECTS-NR
Rate Type: Fixed
Term Length: 6 months
$3.9700 per Mcf
Monthly Fee: $0
Early Termination Fee: $150

Additional Information: Commercial accounts only
This is not a promotional offer.
This is not a introductory offer.

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**Ohio Natural Gas**
(888) 466-4427

Tariff Code: ECTS-NR
Rate Type: Fixed
Term Length: 12 months
$4.1700 per Mcf
Monthly Fee: $0
Early Termination Fee: $300

Additional Information: Commercial accounts only
This is not a promotional offer.
This is not a introductory offer.

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**Ohio Natural Gas**
(888) 466-4427

Tariff Code: ECTS-NR
Rate Type: Variable
Term Length: 1 month
$4.7900 per Mcf
Monthly Fee: $0
Early Termination Fee: $0

Additional Information: Monthly MVR
This is not a promotional offer.
This is not a introductory offer.

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**Ohio Natural Gas**
(888) 466-4427

Tariff Code: GSS-NR
Rate Type: Variable
Term Length: 1 month
$4.7900 per Mcf
Monthly Fee: $0
Early Termination Fee: $0

Additional Information: Monthly MVR
This is not a promotional offer.
This is not a introductory offer.

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**Quake Energy LLC**
(800) 279-9023

Tariff Code: ECTS-NR
Rate Type: Fixed
Term Length: 1 month
$2.4900 per Mcf
Monthly Fee: $0
Early Termination Fee: $0
Additional Information: New Customers: Receive your first month's gas at $2.49. After that, receive Quake Energy's monthly variable rate.
This is not a promotional offer.
This is a introductory offer.

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**Quake Energy LLC**
(800) 279-9023
Tariff Code: GSS-NR
Rate Type: Variable
Term Length: 1 month
$3.1400 per Mcf
Monthly Fee: $0
Early Termination Fee: $0
Additional Information: Monthly variable rate with no long-term contracts or cancellation fees.
This is not a promotional offer.
This is not a introductory offer.

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**Quake Energy LLC**
(800) 279-9023
Tariff Code: ECTS-NR
Rate Type: Variable
Term Length: 1 month
$3.1400 per Mcf
Monthly Fee: $0
Early Termination Fee: $0
Additional Information: Monthly variable rate with no long-term contracts or cancellation fees.
This is not a promotional offer.
This is not a introductory offer.

---

**Quake Energy LLC**
(800) 279-9023
Tariff Code: GSS-NR
Rate Type: Variable
Term Length: 1 month
$3.1400 per Mcf
Monthly Fee: $0
Early Termination Fee: $0
Additional Information: Monthly MVR Rate
This is not a promotional offer.
This is not a introductory offer.

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**Snyder Brothers Energy Marketing LLC**
(724) 548-8101
Tariff Code: GSS-NR
Rate Type: Variable
Term Length: 1 month
$4.8900 per Mcf
Monthly Fee: $0
Early Termination Fee: $0
Additional Information: Monthly MVR Rate
This is not a promotional offer.
This is not a introductory offer.

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**Snyder Brothers Energy Marketing LLC**
(724) 548-8101
Tariff Code: ECTS-NR
Rate Type: Variable
Term Length: 1 month
$4.8900 per Mcf
Monthly Fee: $0
Early Termination Fee: $0
Additional Information: Monthly MVR Rate
This is not a promotional offer.
This is not a introductory offer.

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**Value Power and Gas**
(877) 811-7023
Tariff Code: ECTS-NR
Rate Type: Fixed
Term Length: 12 months
$4.2990 per Mcf
Monthly Fee: $0
Early Termination Fee: $0
Additional Information: None Provided
This is not a promotional offer.
This is not a introductory offer.

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**Volunteer Energy Services Inc**
(800) 977-8374
Tariff Code: ECTS-NR
Rate Type: Variable
Term Length: 1 month
$3.6620 per Mcf
Monthly Fee: $0
Early Termination Fee: $0

Additional Information: MVR Rate
This is not a promotional offer.
This is not a introductory offer.

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**Volunteer Energy Services Inc**
(800) 977-8374

Tariff Code: GSS-NR
Rate Type: Variable

Term Length: 1 month

$3.6620 per Mcf

Monthly Fee: $0

Early Termination Fee: $0

Additional Information: MVR Rate.
This is not a promotional offer.
This is not a introductory offer.

## Chart Definitions

***Apples to Apples* Charts:** The PUCO's electric and natural gas offer comparison charts, the only comparisons in the state for which suppliers are required to provide accurate and up-to-date information about their latest offers.

**ccf:** Hundred cubic feet. Used to measure natural gas.

**Customer Charge:** Charge billed each month to recover a portion of the ongoing fixed costs of providing service to a consumer's home or business. See Fixed Delivery Charge.

**Fixed Delivery Charge**: Charge billed each month to recover a portion of the ongoing fixed costs of providing service to a consumer's home or business. See Customer Charge.

**Electric Distribution Utility (EDU)**: The local electric distribution utility that delivers electricity to your home or business.

**Supply Charge**: The price of electricity or natural gas offered by a supplier.

**Fixed Price:** A fixed electricity or natural gas rate that will remain the same, for a set period of time.

**Gas Cost Recovery (GCR) Charge:** The actual cost of natural gas that a local distribution company (LDC) pays to purchase natural gas for your use. That cost is then passed through to you on a dollar-for-dollar basis with no mark-up or profit to the LDC. Only the actual costs of the natural gas are recovered through this process.

**Generation Charge:** The charge for producing electricity. If you purchase electricity from a supplier, your generation charge will depend on the contract between you and your supplier.

**Kilowatt Hour (kwh)**: A 1,000-watt unit of energy for one hour. This is the standard measurement for the amount of electricity a customer uses.

**Local Distribution Company (LDC)**: The local natural gas distribution utility that delivers natural gas to your home or business.

**mcf**: Thousand cubic feet. Used to measure natural gas.

**Monthly Fee**: A fixed monthly fee that a supplier may include in the terms and conditions of their contract that is in addition to a rate based on usage.

**NYMEX:** The New York Mercantile Exchange, a public market where natural gas and other commodities are sold and traded.

**Price to Compare**: The price for an electric supplier to beat in order for you to save money. It will be shown on residential customer's electric utility bill. You can use this amount to compare with prices offered by suppliers.

**Renew. (Renewable) Content:** The percentage of the contracted generation supply that is provided by a renewable energy source.

**Renewable Energy:** Electricity or natural gas that is made from environmentally friendly fuel resources, such as wind, water, biomass, biogas, waste heat or solar. Sometimes referred to as "green" energy.

**Standard Choice Offer (SCO):** Each year, Columbia Gas of Ohio, Dominion East Ohio and Vectren Energy Delivery of Ohio conduct auctions to secure natural gas supplies for customers who do not participate in the retail choice program. The auction establishes a SCO rate for choice-eligible customers. The SCO rate is based on the NYMEX month-end settlement price for natural gas, plus a retail price adjustment determined in the auctions. The retail price adjustment reflects the winning bidders' price to deliver natural gas from the production area to the utility's service area.

**Standard Service Offer**: The electric generation service a customer will receive from their local electric utility if they do not choose an electric supplier.

**Transmission:** The transporting of high-voltage electricity from generation at a power plant to local electric utilities.

**Transmission Charge**: Charge for transporting electricity from the generation plant to the local electric utility.

**Transportation Cost:** Cost related to the actual transportation of natural gas through the natural gas transmission pipeline to the LDC.

**Variable Price:** A variable rate can change, by the hour, day, month, etc., according to the terms and conditions of the supplier's contract.